

# HAWAIIAN ISLAND HOMES LTD.

## About Hawaiian Island Homes Ltd.

### Our Services

The Savio Group of Companies is a full service real estate group. Hawaiian Island Homes Ltd. has a General Brokerage Division, Projects Division, Lease-to-Fee Conversion Division, and Rental Management Division.


### The General Brokerage Division

Has an office in Honolulu and offices in Princeville on Kauai and in Hilo on the Big Island of Hawaii. The three offices combined have more than 55 sales agents who are responsible for general real estate brokerage and project sales. The General Brokerage Division transacts more than \$340,000,000 of real estate sales annually. Clients of the General Brokerage Division span the gamut from the first-time home buyer to the luxury vacation real estate investor.

An affiliate company, Hawaiian Island Development Co., Inc. provides real estate development services. Hawaiian Island Development Co., Inc. has converted over 40 buildings to condominium projects. In addition, Hawaiian Island Development Co., Inc. is involved with construction of warehouse and self-storage space in Phoenix, Arizona and single family homes in Hawaii.

### The Lease-to-Fee Division

has assisted lessors and lessees with the sale and purchase of fee interests since 1985. The Lease-to-Fee Division was the real estate representative for the Kamehameha Schools/Bishop Estate for the sale of its fee interest. In addition, we were also appointed sales agents for numerous organizations and individuals, including the following to assist them with their lease-to-fee conversions.



Catholic Church of Hawaii  
First Hawaiian Trust  
Kurusu & Fergus  
Saint Francis Foundation  
Teruya Brothers  
The Gentry Company  
MacNaughton and Gushman  
Kamehameha Investment Corporation  
American Savings Bank  
Harold Kometani

#### ADMINISTRATIVE OFFICE

931 UNIVERSITY AVENUE, SUITE 105  
HONOLULU, HAWAII 96826-3241  
TELEPHONE: (808) 946-3222  
FAX: (808) 946-3224

E-MAIL ADDRESS: [hawaiianislandhomes@hihltd.com](mailto:hawaiianislandhomes@hihltd.com)

#### HONOLULU SALES OFFICE

931 UNIVERSITY AVENUE, SUITE 305  
HONOLULU, HAWAII 96826-3241  
TELEPHONE: (808) 946-3222  
FAX: (808) 946-3225

INTERNET ACCESS: <http://www.hawaiianislandhomesltd.com>

#### RENTAL DEPARTMENT

931 UNIVERSITY AVENUE, SUITE 205A  
HONOLULU, HAWAII 96826-3241  
TELEPHONE: (808) 946-3221  
FAX: (808) 946-3202

#### HILO SALES OFFICE

162 KINO'OLE STREET, SUITE 201  
HILO, HAWAII 96720  
TELEPHONE: (808) 934-7300  
FAX: (808) 934-7400

E-MAIL: [srhilo1@hialoha.net](mailto:srhilo1@hialoha.net)

#### KAUAI SALES OFFICE

5-4280 KUHIO HIGHWAY, B-203  
PRINCEVILLE, KAUAI, HAWAII 96722  
TELEPHONE: (808) 823-8295  
FAX: (808) 823-8297

E-MAIL: [kauaisales@hihltd.com](mailto:kauaisales@hihltd.com)

# HAWAIIAN ISLAND HOMES LTD.

To date, we have converted over 24,000 units from leasehold to fee-simple ownership in over 200 buildings. The Savio Group is the largest active lease-to-fee converter in the State of Hawaii.

## **The Residential Management Division**

consists of 14 individuals who are rental agents, rental manager, accountants and administrative support staff. Included in the Rental Division is a sub-department that is the central clearinghouse for repair requests. Currently, Hawaiian Island Homes manages over 1,000 units including apartment buildings, dormitory buildings and a plantation camp. The Residential Division is expanding into the management of private student dormitory services for the University of Hawaii, Hawaii Pacific University and Chaminade College.

## **Commercial Leasing and Management**

Hawaiian Island Homes Ltd. has a full-time staff dedicated to commercial building management. Some of our current properties include the Kaheka Professional Center, 1149 Bethel Building, and an industrial property in Waikele with over 500,000 square feet of rentable storage. Leasing is also handled through our office for these properties. For more information on residential and commercial management, please contact Iris Kanno, Asset Manager at 951-8970.



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